

M@xwell IT

We Support You.

Let Us Focus on the Technology, So You Can Focus on the Patient...

Thinking about buying an Electronic Health Record system, but short on time? Need to know which products to look at that have the features and price you're looking for?

Let us help walk you through the selection process...and find an EHR system that best fits the needs and budget of your practice.

Maxwell IT provides a comprehensive EHR selection service. We work with you side-by-side; to understand your practice requirements and evaluate product solutions.

Our company runs due diligence on the vendors and the solutions you're interested in. We ask their clients the appropriate questions, we compare their solutions against their peers, and we keep their offer's competitive.

Our experienced staff and extensive knowledge base will save you both time and money. Let us help find the best EHR system for you. At Maxwell IT, we support you.



Affordable Service for All Practice Sizes.

Our comprehensive EHR selection service is priced affordably for single physician offices to large multi-specialty groups. We significantly reduce the time expense for both physicians and administrators involved.

Fixed or hourly pricing available.

Group discounts are offered for practice groups of 5 or more physicians.

Let us focus on the technology, so you can focus on the patient.

"Working with Maxwell IT saved us a lot of time that we do not have as physicians. They did a very thorough evaluation process, making it easy for us to see how the vendors stacked up."

Dr. Dale Miyauchi
Totem Lake Family Medicine

Please Contact Us at: (206) 284-3677 or visit our website at www.maxwellit.com

Learn About Our 10-Step Selection Process

Selecting an EHR is not complicated, but it takes commitment to time and planning. That's where we come in. We have an extensive knowledge base of EHR companies and product solutions. Our belief is that a careful company review is just as important as the review of the product itself.

When evaluating an EHR solution we look not just at the licensing fees, but the total five-year cost of ownership or (TCI). Our goal is to help prepare you and your practice to understand what your total time and cost commitment may look like, BEFORE you invest in an EHR.

Maxwell IT, LLC developed a 10-Step Selection Process that clarifies the budget and functional needs of the practice. Its goal is to minimize lost billable time to the practice. We help practice administrators and physicians stay streamlined and focused throughout the selection. Our average selection timeframe is 90 to 120 days. Here's how it works:

Step One: Practice Profile

Learn your practice requirements, build a selection team, and develop a working budget.

Step Two: Vendor Introductions

Using your financial and functional selection criteria, identify 5-6 potential candidates and through reviews narrow your demonstration list to 3 candidates.

Steps Three, Four and Five: Initial Demonstrations, Comparisons, and Analysis

Coordinate and oversee three initial product demonstrations from candidates. Submit Requests for Proposals (RFP's) to each candidate and collect RFP's, along with pricing proposals. Summarize and review vendor demonstrations and RFP materials and comparison data. Reduce candidate list from 3 to 2.

Steps Six, Seven: Hands-On Demonstrations & Finalist Decision

Coordinate and oversee three "Hands-On" product demonstrations from candidates; physicians and practice members actually try-out software solution. Continue to evaluate comparison data from pricing to functionality. Interview vendor customers - reference checks. Reduce candidates from 2 to 1 finalist.

Steps Eight, Nine and Ten: Site Visit (Optional), Final Demonstration and Contracting

Coordinate and oversee a final demonstration. Schedule an optional site visit for the practice to visit an existing client site - summarize site visit data. Review outstanding issues with practice on vendor candidate and help finalize selection process to move to contracting. Finalize working budget for system.

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